













# NRW Global Business - Online Event Series NRW Cities and Regions: Your Business

in Germany and Europe starts here!

Ministry of Economic Affairs, Innovation, Digitalization and Energy of the State of North Rhine-Westphalia

NRW.GLOBAL BUSINESS Trade & Investment Agency

28th Sep - 7th Oct 2021
16.00 - 17.00 JST
09.00 - 10.00 CEST















# NRW Global Business – オンライン・シリーズ

# NRW Cities and Regions: ドイツと欧州でのビジネス この地でスタート

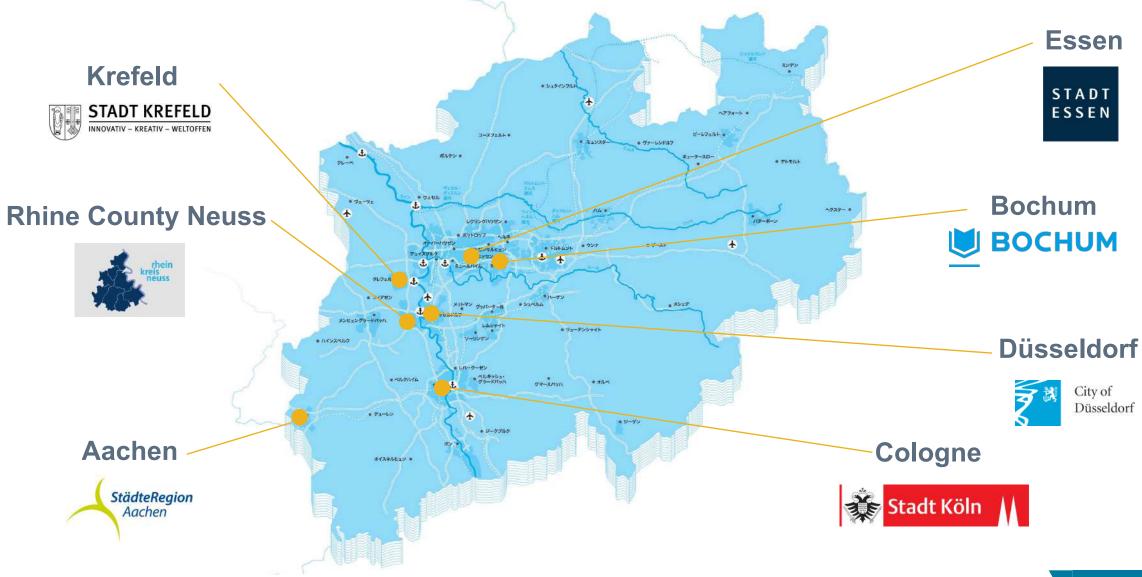


## NRW & 東京都 Cooperation Project (http://kaigaitenkai.tokyo.jp)



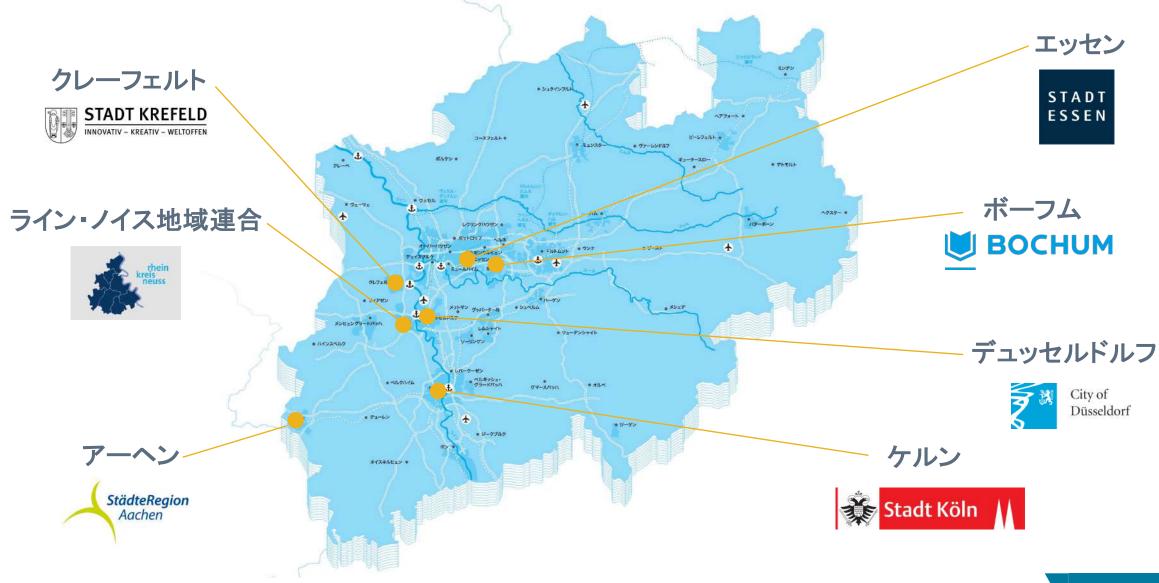


# NRW Cities and Regions





# **NRW Cities and Regions**





#### Schedule of Online Event Series

### One city from NRW for each day! 各回1都市が登壇

- 1. 28.09.2021, Tue. Aachen アーヘン
- 2. 30.09.2021,Thu. Essen エッセン
- 3. 01.10.2021,Fri. Düsseldorf デュッセルドルフ
- 4. 04.10.2021,Mon.Bochum ボーフム
- 5. 05.10.2021,Tue. Cologne ケルン
- 6. 06.10.2021, Wed. Krefeld クレーフェルト
- 7. 07.10.2021,Thu. Rhine County Neuss ライン・ノイス地域連合





# Rhine County Neuss - Program 7th Oct., 2021

9:00 - 9:10 (CEST) **Greetings and Guidance, NRW and the Cities and Regions & Introduction of Speakers** 

Astrid Becker, General Manager Asia & Australia,

NRW.Global Business GmbH

Georg Löer, NRW.Global Business Japan /

Representative Director & President, NRW Japan K.K.

9:10 - 9:45

Introduction of the Partner Region: Rhine County Neuss

Economic Development, Rhine County Neuss

Dirk Brügge, Vice County Administrator

Robert Abts, Head of Economic Development

Astrid Heißler, Corporate PR Officer, Yakult Deutschland GmbH

9:45 - 10:00 **Q&A** 



## 本日のアジェンダ(10月7日、ライン・ノイス地域連合)

16:00 - 16:10 (JST) 挨拶&ドイツNRW州概要とスピーカー紹介 NRW.Global Business社 アジア部長 アストリッド・ベッカー NRW.Global Business Japan / 株式会社NRWジャパン 代表取締役社長 ゲオルグ・ロエル

16:10 - 16:45

都市・地域連合の紹介:ライン・ノイス地域連合ライン・ノイス地域連合経済振興局副地域連合長ディルク・ブリュッゲ同経済振興局長ロバート・アプツドイツヤクルト販売株式会社コーポレートPRオフィサーアストリッド・ハイスラー

16:45 - 17:00 **Q&A** 

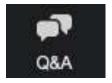


#### **Guidance & ZOOM Functions**



Zoom Toolbar (bottom):

**Enable / Disable simultaneous interpretation (JP/EN)** 



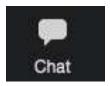
Zoom Toolbar (bottom):

Ask a question during the Q&A Sessions



Zoom Toolbar (bottom):

Participate in the discussion



Zoom Toolbar (bottom):

Technical inquiries only

The Zoom Meeting will be locked at ca. 16.15h JST



# ガイダンス & ZOOM機能の説明



Zoom画面下:

日英語の同時通訳を選択できます



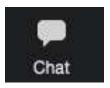
Zoom画面下:

Q&Aの際に質問を記入できます



Zoom画面下:

ディスカッションの際に発言できます



Zoom画面下:

技術的な不具合の際のご連絡のみにご使用ください

この ZOOM ミーティングルームは16:15にロックされます













#### **Profile**

#### Service

- Taking care of the concerns and challenges of the economy in the Rhine County of Neuss
- Helping companies who want to start up, settle, expand or develop
- Interfacing between business, research and public authorities
- Giving the best possible conditions for companies to be economically successful

2010 First Deputy Mayor of the City of Lohmar

2015 Vice County Administrator
Head of Economic Development
Department Head for Economics, Regional Planning,
Europe, Sports and Social Affairs, Rhine County of Neuss



Dirk Brügge

Vice County Administrator Rhine County of Neuss



### プロフィール

#### 主要なサービス/業務

- ライン・ノイス地域における経済に関連する諸課題への取り組み
- 起業・企業設立・事業拡大・発展を支援
- 産官学のインターフェースの役割を担う
- 企業の事業成功につながるよう、様々な好条件を提案

#### 講師略歴

2010年 ローマー (Lohmar)市 初代副市長 2015年 ライン・ノイス地域連合 副地域連合長 また、下記を兼任 経済振興局長 経済・地域計画・欧州・スポーツ・社会問題部長



ディルク・ブリュッゲ

ライン・ノイス地域連合経済振興局 副地域連合長



# Rhine County of Neuss - strong business location for international investment



NRW Cities and Regions: Your Business in Germany and Europe starts here!

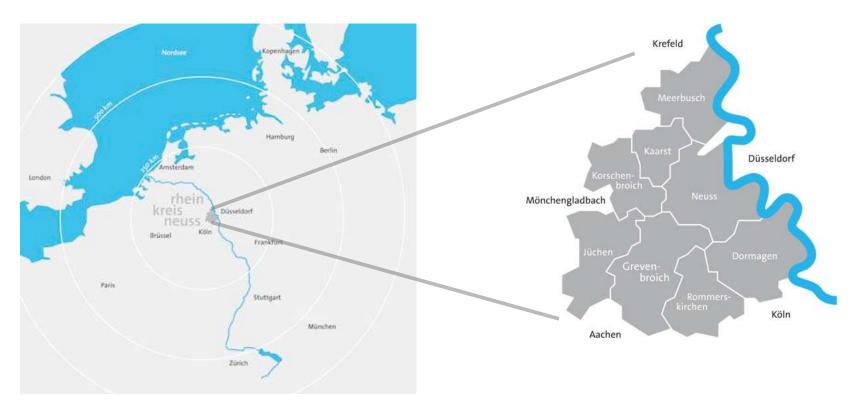
Dirk Brügge, Vice County Governor







# Location in the heart of Europe



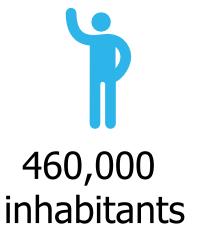
- > 8 million inhabitants within a radius of 50 km
- > 16 million inhabitants within a radius of 100 km
- Sood international business relations possible due to time difference: Tokio + 7h



# Rhine County of Neuss: Our Rhein-Kreis Neuss

Eight cities and municipalities





99.6 % of the companies are medium-sized companies



29,000 companies

- 2,500 foreign companies
- Ca. 50 Japanese companies



# Strong business location

#### **Rhein-Kreis Neuss**

> Top address in Germany



Strongest business location in North Rhine-Westphalia (NRW)

19 FDIs in 2020 (Foreign Direct Investments)

Export rate >50 %

Approx. 145,000 employees

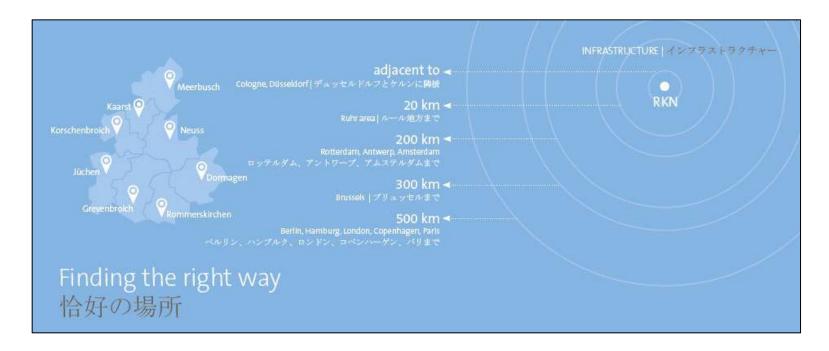
Lowest unemployment rate in the

region: **5.7** %

Higher than average purchasing power: 112.3



#### Excellent infrastructure



#### **Transport**

- ✓ Airports: Düsseldorf, Cologne/Bonn and Mönchengladbach
- Central port Düsseldorf Neuss with connection to sea ports of Rotterdam and Antwerp
- √ 5 motorways
- ✓ Dense rail network
- ✓ Trade fairs in Düsseldorf, Cologne and Essen



#### An international location

√ 10% of companies are international businesses





# Excellent educational landscape

- ✓ 68 universities and technical colleges in the region (e.g. RWTH Aachen)
- ✓ Vocational training centres for professional training in internationally leading "dual systems"



- ✓ International School on the Rhine in Neuss
  - > 10% Japanese students
  - > also Japanese teachers



- → High skilled employee potential for your company
- Excellent education from kindergarten to higher education entrance qualification

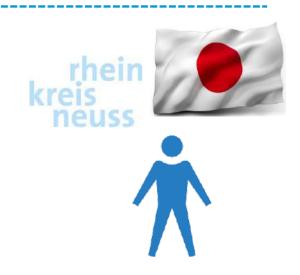


# Japan in Rhein-Kreis Neuss

- ✓ Ca. 600 Japanese companies in North Rhine-Westphalia with approx. 32,000 employees
- Around 380 Japanese companies in the neighbourhood of the capitol of NRW



- Ca. 11,000 Japanese are living in NRW
- Ca. 7,000 Japanese are living close by the state capitol of NRW
- ✓ Almost **1,000 Japanese** are living in the Rhine county of Neuss





# Japanese companies in Rhein-Kreis Neuss























# Strong location for industry and production

- Rhein-Kreis Neuss is one of the most important industrial locations in NRW
- ✓ More than 30,000 employees in industrial jobs



ca. 1,100 companies with 20,000 jobs







#### **Food industry**

ca. 170 companies with 3,500 jobs





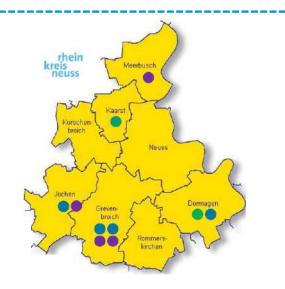


# Structural change: new opportunieties for innovative companies

With the end of lignite mining in the Rhine county of Neuss, economic structural changes are arising.

The Rhine county of Neuss and its partners are actively shaping the structural change by various projects.





In addition to the development of the existing commercial areas, new areas can be identified.

844 ha commercial space are coming soon (mid- to longterm timeline)



# Structural change in the Rhine county of Neuss Overview

#### Strukturstärkungsgesetz Kohleregionen -

**Structural Strengthening law for coal districts** 

Legal framework for the structural change

**Leitentscheidung 2021 – Key decision** 

Guidelines of the state government of NRW for the coal mining

Wirtschafts- und Strukturprogramm 1.1 -

**Economic- & structural program** 

Substancial basis for the funding programmes

#### Reviervertrag –

law for the coal districts

Defines direction of impact and roles of important players of the region

#### Extract of funding programmes:

- Regelprogramm –
   Revier.Gestalten
- Sofortprogramm Plus
- STARK (Bund)
- Unternehmen Revier

#### **Rhine county of Neuss**

Dynamic economic area





# Extract of structural change projects

#### **Global Entrepreneurship Center (GEC)**

Joint project of the Flow gGmbH (Meerbusch) and the Rhein-Kreis Neuss

- Help start-ups to become successful scale-ups/companies (areas of sustainability, climate protection and the circular economy)
- Strengthen the NRW start-up ecosystem
- Establish Sustainability Super Cluster



#### Launch Center for the food indutry (LCL)

- Project for the holistic and integrated support of the food industry / economy in the RKN
- Technology and knowledge transfer between applied science and businesses





# Extract of structural change projects

### Innovation Valley Garzweiler GARZWEILER



Establishment of an innovation network with the regional economy

- Connect companies, institutions and actors of the regional innovation ecosystem "Rheinisches Zukunftsrevier"
- Raise innovation potential for long-term value creation
- Support and strengthen companies in the establishment process
- → Overall project goal: Create a hub for innovative businesses, housing, agriculture, the energy industry, tourism, research and services







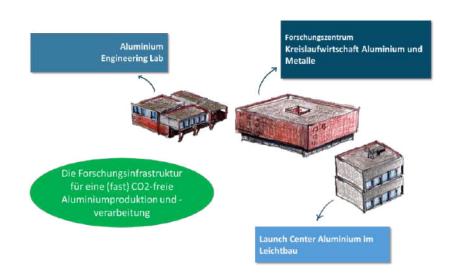




#### **ALU Valley 4.0 Rheinisches Revier**

Long-term investment in an innovation and application center to secure r&d and industrial jobs

- Combine research and application of aluminum at one location
- Feasibility study to develop an aluminum and circular economy innovation center as the basis for a comprehensive campus approach





# Our broad ecosystem for start-ups and SME's:



#### **Excellent digital infrastructure**

- ✓ Nationwide broadband
- ✓ Public WLAN access in city centres

#### **Growing start-up scene**

- √ Growing ecosystem for start-ups
- ✓ Funding programmes and wide support for start-ups
- ✓ Projects to aid scale-ups





# Rhein-Kreis Neuss worth living in



#### Museum Insel Hombroich – Langen Foundation

- Significant collections of Japanese art in Europe
- Architect: Tadao Ando



#### Schloss Dyck

12<sup>th</sup> century moated castle with magnificent park and gardens



#### Ski hall Neuss

• Largest indoor ski hall in Europe



## Department for Economic Development Rhein-Kreis Neuss -Your service partner for location and investment

- Procurement of attractive commercial space and real estate for offices, production and logistics
- Support while establishing the company
- ✓ Support for licensing and visa procedures
- Procurement of cooperation partners
- Supporting the search for skilled staff
- → Our service promise:
  - → Availability from 8 am to 6 pm (Monday to Friday) CET
  - → Response to email requests within 24 h



# Your supporting partners of our inventors desk:



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**Dirk Brügge**Vice district director and economic affairs officer of Rhein-Kreis Neuss



Robert Abts
Head of department for
economic development of
Rhein-Kreis Neuss



Johanna Mehring
Investors Desk
Economic development of
Rhein-Kreis Neuss



# We thank you for your attention!

Following: Yakult

25 years of successfull business in the Rhine county of Neuss



Astrid Heißler
Corporate PR Officer

Yakult Deutschland GmbH

# **Yakult Germany**

25 Years in Neuss







## Yakult Deutschland GmbH ドイツヤクルト販売株式会社

Astrid Heissler ハイスラー・アストリッド Corporate PR Officer

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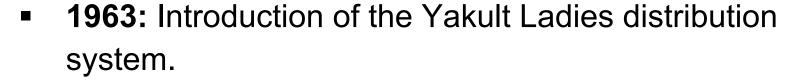


### What is Yakult?

 1930: Dr. Minoru Shirota succeeds in selecting and cultivating L. casei Shirota.



- 1935: Dr. Shirota launches the drink Yakult.
- 1955: Establishment of Yakult Honsha Co, Ltd. and a research institute.











## Yakult's Way Around The World



- Available in 40 countries and regions worldwide.
- Over 40 million people drink Yakult every day.
- 1964: First foreign branch in Taiwan.



## Yakult in Europe and Germany

- 1994: Opening of production facility in Europe in Almere, Netherlands.
- Europe: 3 Yakult varieties available.
- 1996: Market launch of Yakult Original in Germany. Office in Neuss.















## What do we value about Neuss?

- Good infrastructure
- North Rhine-Westphalia as Germany's most populous state.
- Support
- Rhenish cordiality





https://www.neuss.de/wirtschaft/standort-neuss/standort



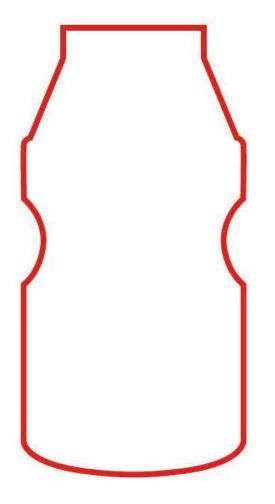
## From Neuss to all over Germany



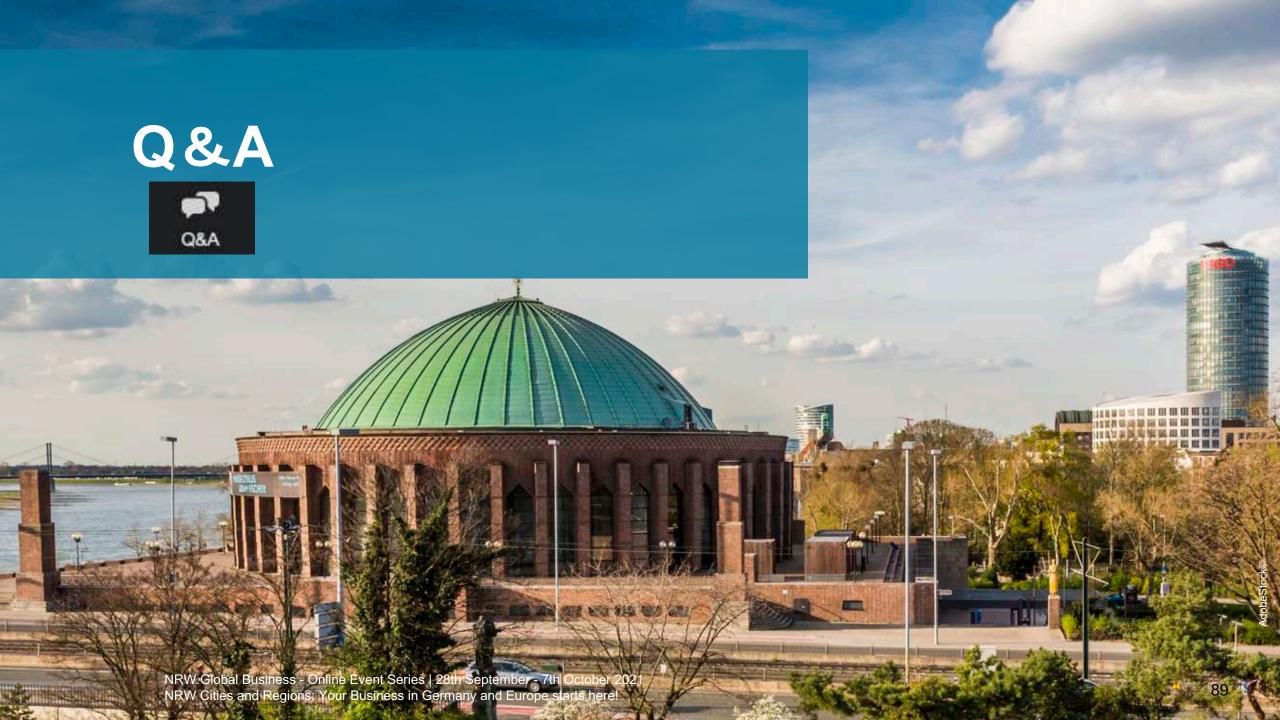


- The entire business for Germany is managed from Neuss.
- Distribution initially began in North Rhine-Westphalia and was then gradually expanded to all of Germany.
- Strongly rooted in Neuss.





# Thank you very much for the 25 years together!



#### **CONTACT IN JAPAN**



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Ryuji Sugizaki Senior Manager Business Development & Research



Naoko Yagihashi Manager Marketing



**Haruaki Kusuki**Manager
Business Development & Research



### コンタクト



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**杉崎 竜二** シニアマネージャー ビジネスディベロップメント&リサーチ



八木橋 直子 マネージャー マーケティング



**楠木 青陽** マネージャー ビジネスディベロップメント&リサーチ



#### **CONTACT IN GERMANY**

#### **NRW.Global Business**

- NRW state-owned trade & investment agency
- Established in 1959
- Service agency for international investors to NRW
- Promotion of foreign trade for NRW companies
- Head office in Düsseldorf the capital city of NRW
- 15 representative offices worldwide
- Almost 30 years of engagement in Japan

#### **Our Service and Expertise for Foreign Companies**

- Business information and advice
- Consulting and support or relocation and settlement
- Location scouting from office space to greenfield areas and manufacturing sites
- Networking in business, science and public administration

## www.nrwglobalbusiness.com



#### NRW.Global Business GmbH

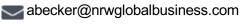
Trade & Investment Agency of the German State of North Rhine-Westphalia (NRW) Völklinger Straße 4, 40219 Düsseldorf, Germany

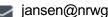


**Astrid Becker** General Manager Asia, Australia



**Wolfgang Jansen** Head of Business Unit Japan





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## コンタクト

#### **NRW.Global Business GmbH**

- NRW州貿易·投資機関
- 1959年設立
- NRW州への国際投資家のためのサービス機関
- NRW州企業の海外取引の促進
- 本部デュッセルドルフ市(NRW州都)
- 全世界に15の海外オフィスを展開
- 日本での活動は約30年

#### 外資系企業への専門的なサービス

- ビジネス情報とアドバイス
- コンサルティングとサポート、リロケーション
- オフィススペースからグリーンフィールドエリア、 製造現場まで立地拠点の提案・設立
- ビジネス、科学、行政において広範なネットワーク

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